

LEGEND

FLEET SOLUTIONS

EDITION 03 - DECEMBER 2020

A LEGEND FLEET BULLETIN

TAKING YOUR UPFITS
TO THE NEXT LEVEL

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NEWS BULLETIN FROM LEGEND FLEET - 12.22.20

Welcome, and thank you for downloading our e-newsletter! In each edition, we will be showcasing certified Legend upfitters from across North America and the awesome upfit work they are doing, a product spotlight, and what we've been up to at Legend HQ. Enjoy!

UPFITTER SPOTLIGHT - EXPERTEC CANADA



"BUILDING A LEGEND FOR LIEBHERR"

ARTICLE BY KURT LASCHUK, EXPERTEC

When it comes to upfitting, the two most exciting days are when the initial ideas are being discussed and a plan of action is created and the day when the last installation technician steps away to tell the floor manager the vehicle is done.

READ ON



Despite having upfitted hundreds – thousands – of trucks and vans over 2 decades, every new build we do at Expertec prompts this same feeling. This Fall, we were asked by Liebherr to customize and outfit a new service van that would allow their teams to handle remote calls on heavy-duty cranes. It was an exciting project in many ways, and at the same time, it was also business as usual for the Expertec team.

Now, even though this project featured products from a host of suppliers, like nearly all of our upfitting projects, the first place we looked was Legend Fleet Solutions to provide a solid base to build from the ground up. Legend's StabiliGrip flooring was the first item on the list, because its slip-resistance and long-life was going to be critical to keeping the Liebherr team safe on the job in a variety of climates and temperatures. With that same critical design eye, we added in DuraTherm wall and ceiling liners to ensure a quieter and more pleasant ride and to provide "ax proof" protection for the tools, shelving, and equipment that would ultimately find their home in the van.



With these great Legend products in place in the Liebherr service van, our team was able to begin organizing the shelving and work stations their technicians would use to get their jobs done on remote worksites all over the country. As a company with firm footing in technology, it was no surprise that the Liebherr team requested a specialized workstation with some additional power to support the needs their crews would encounter.



In the end, a 3000 watt Go Power inverter as well as a Vanair Super Boost-All system were wired into the van to give the team the power resources they needed. Like many of the Legend products used in this build, these often go unnoticed until the observer begins to see the details the upfitter planned for. The end result is a mobile work station that is quiet, ergonomic, and extremely functional for technicians in far-flung environments. Ultimately, this Liebherr service van has all the tools and comfort to provide long-term service from the most remote outpost in the country or in the middle of the busiest neighborhoods in Calgary.

Anytime we begin a project like this, inevitably our first move is to look to the products Legend builds to provide a high-quality base from which all our other plans can proceed. By visualizing how our partners will use their trucks and vans and getting crystal clear on the needs of their teams, we can meet their needs – quite literally from the floor up – with Legend. In designing solutions for trucks and vans, one of the biggest lessons we've learned is that it's rarely the things you can see that make for a quality upfitting job, it's the things you can't see. We all recognize that many of Legend's products may not be immediately noticeable, but every one of them is infinitely practical to help us create satisfied customers.

Expertec is proud to be able to call on Legend Fleet Solutions and so many of its perfectly designed products to provide fast and economically responsible solutions to our client's needs.



PROTECT YOUR DRIVERS IN SLIPPERY SEASON.

Snow, slush, and rain - welcome to winter in North America from now until who-knows-when next spring. Months of it, regardless. But no matter the weather, the show must go on, and cargo vans continue to hustle around like the bees of a beehive! For the hundreds of thousands of mobile van operators and technicians who must use their cargo vans all year round, safety remains a high priority.

This is where a reliable rigid floor changes everything.

Firstly, a rigid floor creates a flat surface for operators to work on without tripping, meaning a much safer work day. Furthermore, Legend's StabiliGrip has a fine grip texture which is anti-slip, which allows operators with wet boots to move and work safely! These two important features ultimately make our most popular floor an all-purpose industry game-changer. Not only do these features enhance the operator's day creating a better work experience, they also maximize productivity.



SHARE THIS WITH CUSTOMERS!

**STABILIGRIP ONLY LOSES ABOUT 20% OF ITS CO-EFFICIENT OF FRICTION
WHEN WET. OTHER FLOORS LOSE UP TO 80% OF ITS FRICTION.**



LEGEND HQ SPOTLIGHT - HOLIDAYS

Tillsonburg, ON - as the holidays zoom (literally) upon us, we're excited to round out 2020. It has been a year of interesting proportions, both for the good, the bad, and the ugly!

Our offices and production will be closing on December 24, 2020, and returning January 4, 2021 to begin the new year once again. Orders placed from now until the holidays will likely ship in 2021.

To avoid boring you with any other updates we decided to ask some of the Legend team what about the upcoming Christmas holidays they're most looking forward to. Happy Holidays!



"Being relaxed at home, shopping, watching Christmas movies, hanging out with friends and family."

TINA BANMAN, INSIDE SALES

"Rather than go on a vacation up north this year, I am looking forward to meeting friends and relatives and spending quality time at home with near and dear ones, where it's safe."

DHRUV CHAUHAN, QUALITY ASSURANCE



"Dessert, sleep, snow, hockey, coffee, family, fun."

KAITLYN CARPANI, ACCOUNTING

Happy Holidays

As 2020 draws to a close, we'd like to wish you and your family a warm and relaxing holiday season. Enjoy, and see you in 2021!

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